

STATE OF DELAWARE

OFFICE OF THE STATE BANK COMMISSIONER

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February 13, 2023

The Honorable Spiros Mantzavinos Chairman Senate Banking, Business, Insurance & Technology Committee Legislative Hall Dover, Delaware 19901

The Honorable William Bush Chairman House Economic Development/Banking/Insurance & Commerce Committee Legislative Hall Dover, Delaware 19901

Re: Short-Term Consumer Loan Database 2022 Operations Report

Dear Senator Mantzavinos and Representative Bush:

Enclosed for your information is a report about the 2022 operation of the short-term consumer loan database, as required by Section 2235C of Title 5 of the Delaware Code. This report was prepared by Veritec Solutions, LLC, which operates the database under contract with this Office, as authorized by Section 2235B of Title 5. The report contains the information specified by Section 2235C, as well as additional information about the postal zip codes of borrowers.

Respectfully submitted,

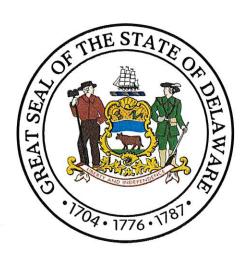
Robert A. Glen

State Bank Commissioner



State of Delaware Short-Term Consumer Loan Program

Report on Delaware Short-Term Consumer Loan Activity For the Year Ending December 31, 2022



Prepared for the State of Delaware Office of the State Bank Commissioner By Veritec Solutions, LLC



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ABOUT THE INFORMATION IN THIS REPORT

THIS REPORT PROVIDES STATISTICAL INFORMATION REQUIRED UNDER 78 DEL. LAWS CH. 278 (THE "ACT").

THE INFORMATION CONTAINED IN THIS REPORT IS BASED ON SHORT-TERM CONSUMER LOANS REGISTERED TO THE SHORT-TERM CONSUMER LOAN PROGRAM DATABASE ("DATABASE") PURSUANT TO THE ACT. THE DATABASE WENT INTO EFFECT BEGINNING ON JANUARY 1, 2013. THE DATA PRESENTED IN THIS REPORT IS FOR THE PERIOD FROM JANUARY 2022 THROUGH DECEMBER 2022.



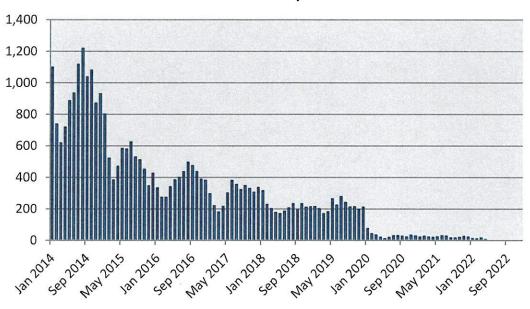
Program Statistics and Highlights

Short-Term Consumer Loan Volume

The total number of short-term consumer loans conducted from January 2022 through December 2022 was 47.1

The average number of days short-term consumer loans were outstanding was 28.1 days.

Volume of Loans per Month



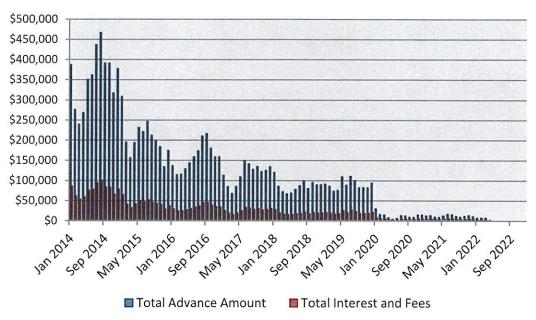
¹ Loan volume is based on agreement dates and excludes loans that were cancelled or administratively closed.



Short-Term Consumer Loan Amounts and Fees

The 47 short-term consumer loans conducted during the period from January 2022 through December 2022 represent a total advance amount of approximately \$23 thousand with total interest and fees of approximately \$7 thousand.

Loan Amounts and Fees



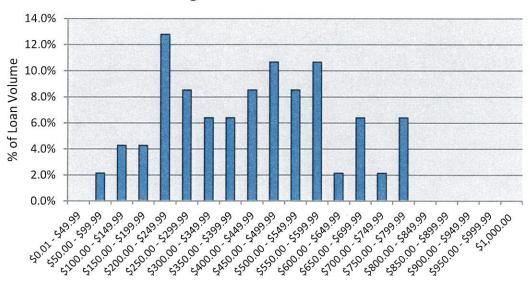


Short-Term Consumer Loan Amounts and Fees (continued)

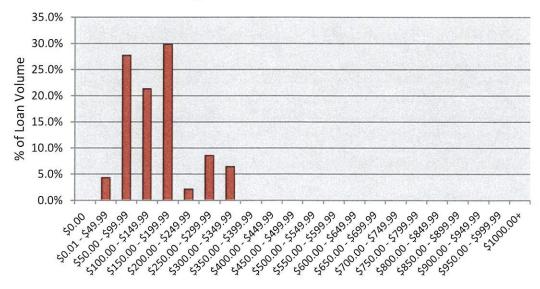
Advance amounts per transaction ranged from a minimum of \$70.00 to a maximum of \$1,000.00, with an average advance amount of \$484.47.

Short-term consumer loan annual percentage rate ranged from a minimum of 312.9 to a maximum of 1,095.0, with an average annual percentage rate of 638.5.

Range of Advance Amounts



Range of Total Fee Amounts



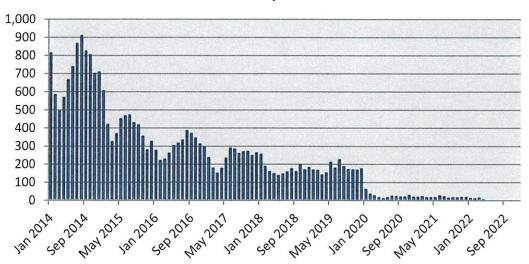


Borrower Usage of Short-Term Consumer Loans

There were 21 borrowers who opened at least one loan during the period from January 2022 through December 2022.

The average gross monthly income of borrowers from January 2022 through December 2022 was \$3,622.78.2

Borrowers per Month



During the period from January 2022 through December 2022 approximately 62% of borrowers opened 2 or fewer loans.

| Number of | Number of | % of Total | Number of | % of Total |
|-----------|-----------|------------|-----------|------------|
| Loans | Borrowers | Borrowers | Loans | Loans |
| 1 | 9 | 42.9% | 9 | 19.1% |
| 2 | 4 | 19.0% | 8 | 17.0% |
| 3 | 5 | 23.8% | 15 | 31.9% |
| 4 | 0 | 0.0% | 0 | 0.0% |
| 5 | 3 | 14.3% | 15 | 31.9% |
| 6 | 0 | 0.0% | 0 | 0.0% |
| Totals | 21 | 100.0% | 47 | 100.0% |

² The income used in this calculation represents the income entered for each loan by the licensee at the time the loan was added to the database.



Borrower Usage by Zip Code

Below are details of the Delaware zip codes with the highest number of borrowers for the period from January 2022 through December 2022.³

| Zip Code | # Borrowers | # Transactions | Primary City | County |
|----------|-------------|----------------|----------------|-------------------|
| 19702 | 2 | 6 | Newark | New Castle County |
| 19703 | 2 | 4 | Claymont | New Castle County |
| 19973 | 2 | 3 | Seaford | Sussex County |
| 19701 | 2 | 2 | Bear | New Castle County |
| 19709 | 1 | 5 | Middletown | New Castle County |
| 19941 | 1 | 5 | Ellendale | Sussex County |
| 19977 | 1 | 5 | Smyrna | Kent County |
| 19804 | 1 | 3 | Wilmington | New Castle County |
| 19808 | 1 | 3 | Wilmington | New Castle County |
| 19713 | 1 | 2 | Newark | New Castle County |
| 19810 | 1 | 2 | Wilmington | New Castle County |
| 19904 | 1 | 2 | Dover | Kent County |
| 19711 | 1 | 1 | Newark | New Castle County |
| 19802 | 1 | 1 | Wilmington | New Castle County |
| 19901 | 1 | 1 | Dover | Kent County |
| 19956 | 1 | 1 | Laurel | Sussex County |
| 19971 | 1 | 1 | Rehoboth Beach | Sussex County |

³ Zip codes used in this analysis are based on borrower residence addresses. Borrowers with more than one residence zip code during the reporting period may be counted multiple times.



Short-Term Consumer Loan Defaults

Of the 47 short-term consumer loans opened during the period from January 2022 through December 2022, borrowers have defaulted on 0 loans.

Provider Locations

There were 143 active licensee store locations as of December 31, 2022.

System Availability

Overall system availability averaged 99.98% from January 2022 through December 2022 including scheduled maintenance.

